



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION

**REQUEST FOR PROPOSALS # 31701-03071
AMENDMENT # 1
FOR MAINFRAME SERVICES**

DATE: October 11, 2012

RFP # 31701-03071 IS AMENDED AS FOLLOWS:

- 1. This RFP Schedule of Events updates and confirms scheduled RFP dates.**

EVENT	TIME (central time zone)	DATE (all dates are state business days)	UPDATED / CONFIRMED
1. RFP Issued		September 26, 2012	CONFIRMED
2. Disability Accommodation Request Deadline	2:00 p.m.	October 1, 2012	CONFIRMED
3. Pre-proposal Conference	2:00 p.m.	October 3, 2012	CONFIRMED
4. Notice of Intent to Propose Deadline	2:00 p.m.	October 4, 2012	CONFIRMED
5. Written "Questions & Comments" Deadline	2:00 p.m.	October 16, 2012	CONFIRMED
6. State Response to Written "Questions & Comments"		October 30, 2012	CONFIRMED
7. Initial Proposal (Technical and Cost) Deadline	2:00 p.m.	November 13, 2012	CONFIRMED
8. State Opening of Initial Proposals (Technical and Cost)	2:00 p.m.	November 13, 2012	CONFIRMED
9. State Completion of Initial Technical Proposal Evaluations		November 29, 2012	CONFIRMED
10. State Distributes Written BAFO Requests		December 13, 2012	CONFIRMED
11. BAFO Proposal (Technical and Cost) Deadline	2:00 p.m.	December 21, 2012	CONFIRMED
12. State Completion of BAFO Technical Proposal Evaluations		January 8, 2013	CONFIRMED
13. State Opening & Scoring of BAFO Cost Proposals		January 9, 2013	CONFIRMED

14. State Evaluation Notice Released <u>and</u> RFP Files Opened for Public Inspection	2:00 p.m.	January 14, 2013	CONFIRMED
15. Contract Signing		January 25, 2013	CONFIRMED
16. Contractor Contract Signature Deadline	2:00 p.m.	February 1, 2013	CONFIRMED

2. State responses to questions and comments in the table below amend and clarify this RFP.

Any restatement of RFP text in the Question/Comment column shall NOT be construed as a change in the actual wording of the RFP document.

Item #	Question	Response
	Note: in the questions that follow, any vendor's restatement of the text of the Request for Proposals (RFP) is for reference purposes only and shall not be construed to change the original RFP wording.	
1.	Sect. 2.2; page 6 The State responses to written questions on Oct 30 will not allow enough time for Contractors to provide a quality submission. To meet your RFP submission date, is it possible to move the deadline for question submission to Oct. 8.and the States response back to Contractors by Oct.15?	In this Amendment 1, the State is providing early answers to some submitted questions. However, the State does not intend to revise the RFP Schedule at this time.
2.	Sect. F9; p.131 To contractually guarantee SLA's of 99.999%, credible Contractors will be required to implement redundant hardware/software and dual hosting centers which will drive costs to be significantly higher than your current base case. Given you presently operate in a single data center with a single mainframe in a non-redundant environment; did you intend to raise the requirement? Industry standard convention for your current environment is 99.9%. Is the Industry Standard acceptable?	See response to Question 8 below.
3.	Sect. 6.12; 176 Will the State allow Contractor to review the existing 3 rd party license agreements prior to submission?	Yes, the State intends to publish the license agreements by Close of Business, Monday, October 15, on the following website: http://www.tn.gov/finance/oir/pcm/rfps.html

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4.	<p>C 15; p. 107</p> <p>Please provide a network diagram or a list of network connections to 3rd parties, or state agencies, that the contractor will be responsible to provision on the states behalf. Such as: B to B, print, and/or applications running on other non mainframe systems.</p> <p>Cost/design Impact</p> <p>Need expedited response please</p>	<p>All connections from the Contractor data center to State Agency locations, State Agency printers, and State Agency non-mainframe applications will be through the Site-to-Site VPN connection described in RFP Attachment 6.6, <i>pro forma</i> Contract Section A.8.</p> <p>All third-party connections to the State's mainframe are currently via Internet Protocol (IP). The State is researching these connections and anticipates that there will be third-party connections for which the Contractor will be responsible; however, the State cannot provide a list of third-party connections at this time.</p> <p>The RFP document will be amended to provide a list of the third-party connections for which the Contractor is responsible, along with associated connectivity information, when the State releases responses to all questions in accordance with RFP Section 2, RFP Schedule of Events.</p>
5.	<p>Attch 6.13; pp. 180, 181</p> <p>It is not clear from reading all sections of the RFP whether or not the State is requiring the Contractor hire all 18 Affected Employees identified in Section 1 or propose a more cost effective solution which may be to hire a subset or none of the 18 Affected Employees. [a] Please clarify if the state is requiring the re-badge of all 18 or the number the Contractor actually needs. [b] Can you provide the roles of the 18 employees that account for the 1.34M of annual estimated cost of transfer. [c] Please confirm (yes/no) that none of the in scope positions are covered by a collective bargaining agreement.</p> <p>Cost/design Impact</p> <p>Need expedited response please</p>	<p>[a] For OIR, the Contractor must offer a minimum of one (1) year employment to <u>all</u> employees identified by OIR as having their employment transferred or transitioned. OIR will identify a maximum of eighteen (18) employees.</p> <p>For the optional DHS transfer of production control, the Contractor must offer a minimum of one (1) year employment to <u>all</u> employees identified by DHS as having their employment transferred or transitioned. DHS will identify a maximum of ten (10) employees.</p> <p>See RFP Attachment 6.6, <i>pro forma</i> Contract, Attachment G for details of employment.</p> <p>[b] The tables in RFP Attachment 6.13, Items 1 and 2 identify the Job Position Titles. RFP Attachment 6.13, Item 3 provides the Job Position Descriptions for these Job Position Titles.</p> <p>[c] These positions are not covered by a collective bargaining agreement.</p>
6.	<p>D 1.16; p. 110</p> <p>Per your request for a print console, are there large print and mail volumes tied to the mainframe that require significant network bandwidth? Please provide print volumes (page count) and frequency of jobs, for network sizing consideration?</p> <p>Cost/design Impact</p>	<p>There are large numbers of print and mail tied to the mainframe. As an example, for the month of September 2012, there were 51,262 print jobs totaling 109,628,513 pages.</p>

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	Need expedited response please	
7.	<p>K; p. 155</p> <p>Connectivity between the Contractors hosting centers and the state is typically a dedicated high speed/high bandwidth connection. Is there a reason a VPN connection over the internet is being requested in lieu of a high speed connection?</p> <p>Cost/design Impact</p> <p>Need expedited response please</p>	<p>The State is requesting Site-to-Site VPN through the Internet for Disaster Recovery purposes. The State has two (2) Data Centers, which are designed for State self-recovery if one Data Center is lost during a disaster. There are two (2) Internet links along with a Site-to-Site VPN solution that spans across both Data Centers. The State cannot rely on a single dedicated circuit from the Contractor's hosting center to one (1) of the State Data Centers for Disaster Recovery.</p>
8.	<p>F; pp. 131,132</p> <p>The State acknowledged that the availability Service Levels for Mainframe Services are now 99.9% versus the 99.999% identified in the RFP. Please confirm that all 99.999% SLAs in Attachment F are now updated to 99.9%.</p> <p>Cost/design Impact</p> <p>Need expedited response please</p>	<p>The State confirms that all SLAs in RFP Attachment 6.6, <i>pro forma</i> Contract, Attachment F are modified to 99.9%. The RFP document will be amended to reflect this change when the State releases responses to all questions in accordance with RFP Section 2, RFP Schedule of Events.</p>